

Nashua, NH 03063
Phone: (603) 759-8063

jon.bellemare@gmail.com
<http://www.jonbellemare.com>

An experienced, non-smoking yachtsman — licensed and certified with a current USA passport, I'm qualified for working on deck or behind the helm. Below you will find my Curriculum Vitae, documenting my current nautical experience and employment record for your reference.



Employment Objective

Licensed Boat Captain with high energy, amiable personality, leadership qualities, sales and merchandising experience – motivated nautical professional, looking for a dynamic environment for continued experience and growth opportunities.

Practical Boating Qualifications

Grew up sailing the coast of Maine and New Hampshire with my family. I'm a fully documented and certified US Coast Guard (USCG) Captain, 50 Ton Near Coastal Masters License —with sailing and towing endorsements. Also STCW Basic Safety and US Sailing Safety at Sea Certifications, specifically:

- USCG Merchant Marine Officer-- Master License #1208220; 91-hour Master Certificate
- STCW-95: Standards of Training, Certification and Watchkeeping for Seafarers — Basic Safety Training
- US Sailing Safety at Sea Certification
- Basic Fire Fighting & Elementary First Aid and CPR
- USCG Assistance Towing Certificate

Yacht Experience

Currently employed as a Captain at Flagship Adventures of Salem and Boston Massachusetts, USA. Previously worked in St. Maarten with the "America's Cup" 12 Metre Challenge charter operation as first mate on US-56 (Stars and Stripes), and also have experience working for New Hampshire Sea Tow. Experience includes:

- General knowledge operating and maintaining boats from small tenders to 12 meter yachts
- Fueling and basic maintenance, oil changes and winterizing
- Handling lines during docking maneuvers, using moorings and anchoring
- GPS navigation, chart plotter and overnight sailing
- Additional instruments, such as -- autopilot, marine radar, VHF radio, and multifunction instruments (depth, wind and speed)
- Varnishing woodwork, and also experienced detailing yachts inside and out

Charter Skills

Experienced in conducting customer briefings and ongoing customer relations for both private and corporate charters. I've led guided tours and managed related retail operations.

Professional Nautical Training

Completed US Coast Guard Masters captain's course at New England Maritime; received a USCG Captain, 50 Ton Near Coastal Masters License —with sailing and towing endorsements. Also STCW Basic Safety and US Sailing Safety at Sea Certifications.

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EMPLOYMENT HISTORY

- **Flagship Adventures;** Salem and Boston, Massachusetts, Charter Captain May 2008– current
 - Charter captain, tour guide, as well as oversee company's Boston harbor retail site (www.flagshipadventures.com)
- **St. Maarten "America's Cup" 12 Metre Challenge;** Philipsburg, Sint Maarten, N.A.; charter operation, as First Mate on US-56 (Stars and Stripes); October 2008-April 2009 (www.12metre.com)
 - First mate, in charge of mechanical and cosmetic maintenance and upkeep
- **New Hampshire Sea Tow;** Merrimack, New Hampshire; May 2008–October 2008 (www.seatow.com)
 - On call Captain, responsible for tow boat operations
- **Ekstrom Lawn Care;** Hollis, New Hampshire, landscaping crew lead; April 2008–October 2008 (www.ekstromlawncare.com)
 - Crew lead, in charge of truck, equipment, crew and accounts
- **The Ski Market, LTD;** Nashua, New Hampshire; November 2007–April 2008; as well as: September 2004 – November 2006 (www.skimarket.com)
 - Assistant Sales Manager, skilled in customer relations, selling and negotiating techniques
- **Town Fair Tire;** Nashua, New Hampshire; November 2006–November 2007 (www.townfair.com)
 - Assistant Sales Manager, experienced with general public and wholesalers; top seller leveraging SPIF incentive up-selling techniques
- **Toyota of Nashua, SUV Center;** Nashua, New Hampshire; April 2005 – July 2005 (www.toyotaofnashua.com)
 - Sales Representative; managed and closed new/used car sale leads and consistently met quotas
- **Atomic Ski USA, Inc;** Amherst, New Hampshire; June 2003 – December 2003 (www.atomicski.com)
 - Warehouse support, including order consolidation, stocking, packing inventory, and loading/unloading shipment trucks

TRAINING, EDUCATION AND HONORS

- US Sailing Safety at Sea Certification –April 2009
- USCG Masters captain's course at New England Maritime; Master License #1208220; 91-hour Master Certificate –May 2008
- STCW-95: Standards of Training, Certification and Watchkeeping for Seafarers — Basic Safety Training Certification –May 2008
- Basic Fire Fighting & Elementary First Aid and CPR Certification –May 2008
- USCG Assistance Towing Certificate –May 2008
- Desperate Measures, Basic Selling Skills Sales Training; by Integrated Training Solutions –November 2004
- Attended New England School of Real Estate Sales, 40 Hour Pre-License Course –March 2005
- Hollis/Brookline High School; graduated June 2004 – ski team captain and NH State meet finalist 3 straight years

REFERENCES AVAILABLE UPON REQUEST